PORT CITY ENTERPRISES, INC.

FINANCIAL STATEMENTS

JUNE 30, 2003 AND 2002

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 10.29.03

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Port City Enterprises, Inc.

I have audited the accompanying statements of financial position of Port City Enterprises, Inc. (a non-profit organization) as of June 30, 2003, and 2002, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audits in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Port City Enterprises, Inc. as of June 30, 2003, and 2002, and the changes in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, I have also issued a report dated September 17, 2003, on my consideration of Port City Enterprises, Inc.'s compliance with certain provisions of laws, regulations, contracts, and grants, and on internal control over financial reporting. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of my audits.

Baton Rouge, Louisiana September 17, 2003

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REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Port City Enterprises, Inc.

I have audited the financial statements of Port City Enterprises, Inc. (a nonprofit organization) as of and for the years ended June 30, 2003, and 2002, and have issued my report thereon dated September 17, 2003. I conducted my audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether Port City Enterprises, Inc.'s financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing my audits, I considered Port City Enterprises, Inc.'s internal control over financial reporting in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control over financial reporting. My consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. I noted no matters involving the internal control structure and its operation that I consider to be material weaknesses as defined above.

This report is intended for the information of the board of directors, management, and the Legislative Auditor of the State of Louisiana and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

Baton Rouge, Louisiana September 17, 2003

PORT CITY ENTERPRISES, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2003 AND 2002

ASSETS		2003	
Current Assets			
Cash	\$	216,510 \$	191,596
Accounts receivables		41,653	36,790
Prepaid insurance		0	646
Total current assets		258,163	229,031
Property, plant, and equipment			
Greenhouse		7,982	7,982
Lawn equipment		18071	18,520
Office furniture and equipment		7,516	
Vehicles		54,610	54,610
Leasehold improvements		23,469	23,469
		113,671	112,098
Less accumulated depreciation and amortization		(62,848)	(49,896)
Net property, plant, and equipment		50,823	62,202
TOTAL ASSETS	<u>\$</u>	308,986 \$	291,233
LIABILITIES AND NET ASSETS	2003		2002
Current liabilities			
Accounts payable	\$	1,627 \$	1,476
Accrued expenses		14	1,356
Payroll withholdings		(12)	2,647
Total current liabilities		1,629	5,479
Net assets			
Unrestricted		307,357	285,754
TOTAL LIABILITIES AND NET ASSETS	<u>\$</u>	308,986 \$	291,233

The accompanying notes are an integral part of these financial statements.

PORT CITY ENTERPRISES, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2003, AND 2002

		2003	2002
SUPPORT AND REVENUE			
Support:			
Contributions	\$	16,864 \$	16,900
Total support		16864	16,900
Revenue:			
Contract/grant funds		337,313	323,436
Interest income		2,201	4,531
Miscellaneous income		3,118	3,755
Total revenue		342,632	331,723
Total support and revenue		359,496	348,623
EXPENSES			
Program services		299,404	286,776
Supporting services-management and general		38,489	36,162
		337,893	322,938
Change in net assets		21,603	25,685
Net assets, beginning of the year		285,754	260,070
Net assets, end of the year	\$	307,357 \$	285,754

The accompanying notes are an integral part of these financial statements.

PORT CITY ENTERPRISES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2003 AND 2002

	2003		2002	
Cash flows from operating activities	•			
Increase (decrease) in net assets	<u>\$</u>	21,603 \$	25,685	
Adjustments to reconcile increase (decrease) in net assets				
to net cash provided (used) by operating activities:				
Depreciation		14,265	18,725	
(Gain) loss on disposal of property		(1,450)		
(Increase) decrease in accounts receivable		(4,864)		
(Increase) decrease in prepaid assets		(646)		
Increase (decrease) in accounts payable		151	(284)	
Increase (decrease) in accrued expenses		(1,342)	1,111	
Increase (decrease) in payroll withholdings		(2,659)	2,402	
Total adjustments		6,198	8,640	
Net cash provided (used) by operating activities		27,801	34,325	
Cash flows from investing activities				
Proceeds from disposal of fixed assets		0	2,980	
Purchases of fixed assets		(2,887)	(43,460)	
Net cash provided (used) by investing activities		(2,887)	(40,479)	
Net increase (decrease) in cash and equivalents		24,914	(6,155)	
Cash and equivalents at beginning of the year		191,596	197,750	
Cash and equivalents at end of the year	<u>\$</u>	216,510 \$	191,596	

The accompanying notes are an integral part of these financial statement.

PORT CITY ENTERPRISES, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2003, AND 2002

	2003 Management			2002 Management			
	Program	and		Program	and		
	Services	General	Totals	Services	General	Totals	
Advertising	\$ 0\$	98 \$	98	\$ 0\$	449 \$	449	
Bank charges	0	90	90	0	116	116	
Depreciation expense	12,839	1,427	14,265	16,852	1,873	18,725	
Directors' meetings	0	245	245	0	313	313	
Facilities costs	10,800	1,200	12,000	10,800	1,200	12,000	
Insurance	21,360	3,042	24,402	20,014	2,118	22,132	
Licenses	0	620	620	0	159	159	
Medical services	15	0	15	165	0	165	
Miscellaneous expenses	321	207	528	268	188	456	
Pager and cell phone	1,852	0	1,852	2,015	0	2,015	
Payroll taxes	15,662	1,550	17,212	14,823	1,487	16,310	
Pest control	329	37	366	350	39	389	
Postage	0	378	378	0	312	312	
Professional fees	5,793	5,793	11,585	5,853	5,853	11,705	
Repairs	5,796	55	5,852	3,692	92	3,784	
Salaries	202,765	20,071	222,836	191,641	19,222	210,863	
Security	479	53	532	269	30	299	
Services for clients	1,936	0	1,936	1,799	0	1,799	
Staff training	298	0	298	225	0	225	
Staff travel	7,839	0	7,839	5,424	0	5,424	
Supplies	9,246	3,394	12,639	10,754	2,508	13,262	
Telephone	2,076	231	2,307	1,833	204	2,037	
Total expenses	<u>\$ 299,404 \$</u>	38,489 \$	337,893	\$ 286,776 \$	36,162 \$	322,938	

The accompanying notes are an integral part of these financial statements.

PORT CITY ENTERPRISES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2003 AND 2002

NOTE 1- Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of Port City Enterprises, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Financial Statement Presentation

Port City Enterprises, Inc. follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profits Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Donated Facilities Costs

The West Baton Rouge Parish Police Jury provides facilities, including utilities and building maintenance, for the use of Port City Enterprises, Inc. This provision is made at no cost to the organization. Management has estimated that the fair market value of the facility usage, utilities and building maintenance at \$12,000. The financial statements reflect \$12,000 of support from this in-kind donation and \$12,000 of expense in connection with facility costs.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported support and revenue and expenses. Actual results could differ from those estimates.

Expense Allocation

The costs or providing various programs and other activities have summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated between program and supporting services benefited.

All directly identifiable expenses are charged to program and supporting services. Expenses related to more than one function are charged to program and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

PORT CITY ENTERPRISES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2003 AND 2002

Nature of Activities

Port City Enterprises, Inc. is organized for the purpose of assisting people with developmental disabilities in finding and maintaining community based employment of their own choosing, to educate the public concerning the rights of individuals with disabilities and supported employment programs in general, to advocate for the employment of individuals with severe disabilities in community settings where the majority of co-workers are individuals without severe disabilities, and to act as an information clearinghouse for programs offering supported employment services regarding best practices, and policies and procedures specific to the State of Louisiana.

Property and Equipment

Property and equipment are carried at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in income for the period. The cost of maintenance and repairs is charged to expense as incurred; significant renewals and betterments are capitalized.

Leasehold Improvements

Leasehold improvements are carried at cost. Amortization is computed using the straight-line method over the estimated useful lives of the respective improvements. When improvements are abandoned or otherwise disposed of, the cost and related accumulated amortization are removed from the accounts and any resulting gain or loss is reflected in income for the period. The cost of maintenance and repairs is charged to expense as incurred.

NOTE 2-Certificates of Deposit

Certificates of deposit totaling \$94,208 and \$99,268 for 2003 and 2002, respectively, are included in cash in the accompanying financial statements. The certificates bear interest of .5% to 2.00% and .99% to 3.0% in 2003 and 2002, respectively, and have maturities of one to five months and one to nine months, with penalties for early withdrawal. Any penalties for early withdrawal would not have a material effect on the financial statements.

NOTE 3-Fair Values of Financial Instruments

The estimated fair values of the Organization's financial instruments are as follows:

Cash and certificates of deposit have carrying amounts of \$191,596 and \$216,510 and fair value of the same amounts in 2003 and 2002, respectively. Because of the short maturities of the certificates of deposit, the carrying amounts approximate fair values.

NOTE 4-Business and Credit Concentrations

Port City Enterprises, Inc.'s primary sources of revenue are from contracts administered and/or funded by the State of Louisiana and the United States government. During the years presented, approximately 66% and 66% of the Organization's revenues were derived from these sources in 2003 and 2002, respectively. All of the amounts listed as accounts receivable are from these sources.

PORT CITY ENTERPRISES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2003 AND 2002

The Organization's clients, during the years presented, all reside within the state of Louisiana.

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ROY HEBERT

CERTIFIED PUBLIC ACCOUNTANT

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To the Senior Management and the Board of Directors Port City Enterprises, Inc.

In planning and performing my audit of the financial statements of Port City Enterprises, Inc. for the year ended June 30, 2003, I considered the organization's internal control in order to determine my auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the internal control.

However, during my audit, I became aware of several matters that are opportunities for strengthening internal controls and operating efficiency. (I previously reported on the organization's internal control over financial reporting in my report dated September 17, 2003.) This letter does not affect my report dated September 17, 2003, on the financial statements of Port City Enterprises, Inc.

I will review the status of these comments during my next audit engagement. I will be pleased to discuss these comments in further detail at your convenience, to perform any additional study of these matters, or to assist you is implementing the recommendations. My comments are summarized as follows:

Organizational Structure

The size of Port City Enterprises, Inc.'s accounting and administrative staff size precludes certain internal controls that would be preferred if the office staff were large enough to provide optimum segregation of duties. This situation dictates that the Board of Directors remain actively involved in the financial affairs of the organization to provide oversight and independent review functions.

This comment is identical to the one made upon the completion of the audit for the year ended June 30, 2002, and is the only comment made in connection with that audit.

I wish to thank the Executive Director and her staff for their assistance during my audit.

This report is intended solely for the information and use of the Board of Directors, management, and the Legislative Auditor.

Baton Rouge, Louisiana September 17, 2003